



Lake County Fair Association
1060 E. Peterson Road
Grayslake, IL 60030

Phone 847.680.7200
Fax 847.680.7260
www.lcfair.com

July 25, 2015

Michael A. DeMita
Chief Executive Officer
Tower Capital Advisors, LLC
12600 Deerfield Parkway, Suite 300
Alpharetta, GA 30004

Dear Mike:

A long overdue thank you note for your assistance in securing a lump-sum payment for our cell tower revenue stream. The proceeds from the deal allowed us to complete several critical capital improvements to our Fairgrounds facilities, greatly enhancing our ability to market the Fairgrounds to event organizers year-round.

We especially appreciate your consultative approach, guiding us through the process at each step along the way. The final price you obtained for us was significantly higher than the two other bids we solicited.

Please feel free to share this letter with prospective clients.

Sincerely,

Matt

Matthew J. Robertson
General Manager
Lake County Fair Association
1060 E. Peterson Road
Grayslake, IL 60030
Phone: (847) 680-7200

P.S. Still holding a spot for you in the beer garden at the Lake County Fair.