

BC Baseball

BC Baseball League • BC Baseball Tournaments • BC Baseball Academy

BC Baseball
Twin Oaks Complex
351 North Purdy Lane
Columbia, MO 65201

Phone: (573) 445-8999 . Fax: (573) 445-8998



June 16, 2015

Mike DeMita, Chief Executive Officer
Tower Capital Advisors, LLC
12600 Deerfield Parkway, Suite 100
Alpharetta, GA 30004

Dear Mike,

I wanted to drop you a note of thanks for your assistance in the sale of our cell tower lease. We were contacted by many companies trying to buy our lease. This all came at a time when we were considering a refinancing of our league's notes which were used to buy our complex over 10 years ago. And, the BC Baseball League was looking for an honest assessment of the value of our asset.

Our research on the industry led us to Tower Capital Advisors, which provided us with solid advice and a fair offer for our tower lease. We didn't have to deal with aggressive sales people (and, yes, there were several of those who contacted us numerous times) and Tower Capital offered a value for our lease that proved it to be worth more than we had heard from others. More importantly, they backed it up with an offer to purchase it themselves.

During the course of our relationship, the experts at TCA provided us with more than just advice about our cell tower. They provided financial and banking advice that helped us refinance our business and primary mortgage. This type of advice and assistance wasn't available from the other people who had contacted us and was invaluable throughout the process.

Also, the closing process with TCA was smooth, event free and complimented by the banking officers involved with our refinancing, as did the lease sale and refinance closing all at one time. We also appreciate that TCA did not expand the footprint in their purchase document and didn't offer to help bring more revenue to a tower they don't own. They expressly made it clear that future revenue outside of the existing lease compound was 100% ours to keep.

We would whole-heartedly recommend TCA to anyone considering selling their lease,. We also would highly recommend talking to Tower Capital Advisors before doing anything. It worked out great for us.

Again, thanks for everything!

Sincerely,

Stephen R. Reller

Stephen R. Reller
Executive Director
BC Baseball League